

Corporate governance report

Corporate governance at Jungheinrich

In accordance with the current version of the German Corporate Governance Code of June 6, 2008, the Supervisory Board hereby submits the following report on corporate governance at Jungheinrich, and does this also on behalf of the Board of Management:

The term 'corporate governance' designates, among other things, transparent, good and responsible business management and control of a company, oriented towards increasing value over the long term. The Board of Management and the Supervisory Board of Jungheinrich AG have always ascribed high importance to these principles, which are among the focal points of their activity. They proved extremely useful especially in the most recent past when we became aware of the dramatic change in the market environment and reacted to it. Of course, it was impossible to prevent the crisis, which became increasingly obvious in the last quarter of 2008, from affecting our company as well. It was above all the open dialogue between the Board of Management and the Supervisory Board on the looming changes that allowed us to react both quickly and effectively, putting the company in a position to survive the crisis largely unscathed, while having the prospect of emerging from it a stronger organization.

The Code, which was submitted by the German Corporate Governance Government Commission and most recently revised in June 2008, is an important guideline for efforts undertaken by Jungheinrich as a whole and its bodies aiming to enhance transparency in company management and control. In addition, this strengthens investors, capital markets, our business partners, our employees and the public at large in their conviction that the company is being run in both a transparent and value-oriented manner. A main pillar of corporate governance within the Jungheinrich Group is the clear distribution of tasks and responsibilities among the Board of Management, the Supervisory Board and the Annual General Meeting. The Board of Management runs the company's business of its own authority, a task for which it receives constructive assistance from the Supervisory Board and which is monitored by the Supervisory Board. The Annual General Meeting completes this balanced distribution of power within the company as the third major body, as prescribed by the German Stock Corporation Act and the Code. Compliance, i.e., adherence to statutory regulations and corporate guidelines, gained increasing importance last year as well. In response, Jungheinrich established structures through which the Board of Management submits regular and comprehensive reports to the Supervisory Board. In accordance with the recommendation issued by the Corporate Governance Code, the Supervisory Board has entrusted the monitoring task in this area to the Finance and Audit Committee. Other key elements of corporate governance in our company are proactive, open and transparent corporate communications as well as the responsible management of risks. In addition, significant importance is attached to the audit of our financial statements by an independent third party. Jungheinrich AG's corporate governance is thus in line with all statutory regulations and largely complies with the recommendations and suggestions of the German Corporate Governance Code.

Jungheinrich AG's corporate governance practices date back to 2002, the year in which they were adopted by the Board of Management and the Supervisory Board. They are reviewed and adapted to changes in the law and new developments in corporate governance and control standards once a year.

For further information on work done by the Supervisory Board and its committees as well as the cooperation between the Supervisory Board and the Board of Management, we refer to the report of the Supervisory Board and our website (www.jungheinrich.com). Besides information concerning corporate governance, our Internet presence contains the company's financial publications, documents relating to the Annual General Meeting, a financial calendar with key dates, ad-hoc releases and other communications pursuant to the German Securities Trading Act primarily pertaining to reportable securities transactions, as well as press releases. Our website also features Jungheinrich AG's current articles of association as well as details concerning the composition of the Board of Management and the Supervisory Board.

In December 2008, the Board of Management and Supervisory Board of Jungheinrich AG issued their latest annual statement of compliance with the recommendations and suggestions of the German Corporate Governance Code Government Commission pursuant to Sec. 161 of the German Stock Corporation Act. This declaration has been published on our website and reads as follows:

'Valid for the past and future corporate governance of Jungheinrich AG is the following declaration, which relates to the requirements of the German Corporate Governance Code in the versions dated June 14, 2007, and June 6, 2008.

Declaration according to Section 161 of the German Stock Corporation Act

The Board of Management and the Supervisory Board of Jungheinrich AG declare that, in accordance with this declaration, Jungheinrich AG is complying with the recommendations for behaviour of the June 6, 2008, version of the German Corporate Governance Code Government Commission at present, and complied with those of the June 14, 2007, version in the past.

The deviations from the individual recommendations of the Code relate to the fact that the D&O insurance policy of the company for the Board of Management and the Supervisory Board does not state any own-risk deductible, the fact that Jungheinrich does not run a stock option scheme so that the recommendations based on this are not relevant, the fact that the remuneration of the members of the Board of Management and of the Supervisory Board is not stated in the annex to the annual report or in the corporate governance report in an itemized and individualised manner, the fact that no age limit is set for the members of the Supervisory Board, the fact that we did not establish a Supervisory Board nomination committee, and the fact that the consolidated financial statements will not yet be made publicly accessible within the recommended period of 90 days.

Hamburg, December 2008.'

The forum all Jungheinrich AG shareholders can use to exercise their rights is the company's Annual General Meeting. Holders of ordinary shares exercise their voting rights there in person, by proxy, or by a proxy appointed by the company. Holders of preferred shares are given ample opportunity to discuss the business trend with the Board of Management and the Supervisory Board and to ask questions concerning it.

Our company is active on an international market, which on principle will continue to grow despite the current crisis. This will give rise to numerous opportunities. However, attention must also be paid to the

risks, which must be taken into account as appropriate. Only by doing so does one allow for sustainable, value-added growth. This is why effective risk management is among the core elements of Jungheinrich's corporate governance practices. Details are included in the Group management report.

The company equally and promptly informs shareholders, investors, analysts and the general public of developments in compliance with statutory regulations. A platform of mounting significance in this regard is the company's website.

In fiscal 2008, another agreement was reached with the auditor of the financial statements whereby the Chairman of the Supervisory Board was to be immediately informed of any grounds substantiating preclusion or prejudice becoming apparent during the audit of the financial statements. Moreover, the auditor of the financial statements is obliged to instantaneously report on all findings and events material to the Supervisory Board fulfilling its tasks which come to the auditor's attention when performing the audits. This notification requirement also applies to all deviations from the statements issued by the Board of Management and Supervisory Board concerning the German Corporate Governance Code discovered when auditing the financial statements.

Once a year, the Board of Management and Supervisory Board of Jungheinrich AG discuss whether Jungheinrich AG's corporate governance practices comply with the basic principles of the German Corporate Governance Code. During these consultations, the boards also examine whether the Code's recommendations and suggestions have been complied with and determine the Code's recommendations and suggestions from which to deviate. The Finance and Audit Committee does the preparatory work.

Last year, the Supervisory Board worked intensively on developing an information policy for the Board of Management and will continue to do so this year.

Compensation report

The June 13, 2006, Annual General Meeting decided to renounce the publication of the Board of Management's remuneration broken down by member. Therefore, the following commentary is limited to the compensation model for the Board of Management.

The Supervisory Board reviews and adopts the compensation system for the Board of Management, including the key contractual elements. The remuneration of members of the Board of Management includes fixed and variable components. The Board of Management's compensation system is distinguished by its performance orientation. This is reflected in the ratio of the variable to the fixed component. The variable element is based on the EBIT return on sales (ROS). The target return is subjected to an annual review to ensure it is aligned with the strategy and adjusted if necessary. Payment of the variable component is made once a year, after the financial statements of the preceding year have been adopted. Justice is done to the Code's recommendations when drawing up contracts for the members of the Board of Management. Pensions for the Board of Management are calculated based on the individual's years of service at Jungheinrich with a waiting period until the member has a right of non-forfeiture.

Hamburg, March 26, 2009

Supervisory Board

Board of Management